

SMALL BUSINESS EXCHANGE

COMMUNITY OUTREACH	2
ACCESS TO CAPITAL	3
BART MARKETING SESSION.....	3
SUB-BID REQUEST ADS	3-5
PUBLIC LEGAL NOTICES.....	8

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Photo by: <http://sims crane.com>

How tech tackled the construction industry's inefficiency in 2017

By Paul Sawers,

The year 2017 may be remembered for many things in technology, such as Amazon's big push into offline retail, milestone moments in autonomous vehicles, or major breakthroughs in artificial intelligence (AI).

But for every jaw-dropping story that hits the tech press, there are broader microtrends that meander under the mainstream radar. And in 2017, one of those related to the construction and real estate industries.

Efficiency

A few days back, database technology giant Oracle announced it was buying Aconex, an Australian company that builds team collaboration software for the construction industry, for a cool \$1.2 billion.

Aconex was founded more than 15 years ago, but Oracle's move to buy the company comes at a time when investment in the construction and real estate realm seems to be entering overdrive.

"Delivering projects on time and on budget are the highest strategic imperatives for any construction and engineering organization," noted Mike Sicilia, SVP and GM for Oracle's construction and engineering global business unit. "With the addition of Aconex, we significantly advance our vision of offering the most comprehensive cloud-based project management solution for this \$14 trillion industry."

Reports actually peg the construction industry at closer to \$10 trillion, though consultancy firm McKinsey notes that the global figure could

■ Continued on page 2

Thriving While Black: The Top 10 Cities For Black Businesses In The U.S.

If you're a Black entrepreneur and you don't live in one of the following 10 cities, you may want to consider relocating. Blacktech Week used data from the U.S. Census Bureau to update its list from 2015 of cities where Black entrepreneurs thrive. The same cities made this new list that was previously published by NerdWallet, only they were ranked differently this time around, HuffPost reported.

The top ten cities, defined as areas with more than 100,000 residents, follow:

1. Memphis, Tennessee (previously ranked third): Memphis has the lowest unemployment rate of the top ten cities, a Black Business Association and a higher percentage of Black-owned businesses than Atlanta, the city commonly

thought of as the best place for Black entrepreneurship.

2. Montgomery, Alabama: What's boast-worthy about Montgomery is that it has "the highest percentage of black businesses nationwide," according to HuffPost. Black business-owners there can also consult the **Alabama State Black Chamber of Commerce** and **Montgomery's Chamber of Commerce Minority Business Development Task Force** for support.

3. Atlanta/ Sandy Springs/ Marietta Georgia (down from first place): The top city for Black businesses in 2015, still has the "highest number of businesses per 100 habitants," an unemployment rate that has decreased from 6 percent

■ Continued on page 7

An Open Letter to the Next Mayor of San Francisco: Confront Gentrification

By Bruce Mirken,

The sad, sudden death of Mayor Ed Lee shocked not only San Franciscans, but people all over the Bay Area. As a person, Lee was almost universally liked. His low-key, gentle style came as a relief after the flamboyant personalities of Gavin Newsom and Willie Brown. His policies proved more controversial, but whatever one thinks of specific decisions, there can be no doubt that during Lee's tenure, San Francisco gentrification went from being a concern to a full-blown crisis. As a 24-year city resident, I feel compelled to offer a few thoughts to the next mayor of San Francisco:

Dear Mayor,

I don't know your name yet, or your politics or your platform, but it doesn't matter. Whether our

next full-term mayor turns out to be current Acting Mayor London Breed or one of the at least half-dozen other potential candidates being talked about, you need to recognize that our city is in crisis. That crisis can be summed up in one image from an event I attended downtown: Heading out of the Montgomery Street BART station, I saw a homeless man, an older African American, huddled on the sidewalk with his few belongings, ignored by the well-dressed professionals zipping by. On the street, a gleaming, brand-new Tesla zoomed past. And another. And another.

Welcome to the City of Income Inequality, and the next mayor of San Francisco must face the fact that we have reached a state of emergency. Earlier

■ Continued on page 7

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Community Outreach

Why Is Diversity in the Workplace Important to Employees?

As workforce demographics shift and global markets emerge, workplace diversity inches closer to becoming a business necessity instead of a banner that companies wave to show their commitment to embracing differences and change. Employees reap tangible and intangible benefits from workplace benefits, not the least of which include respect from co-workers and business gains.

Mutual Respect

Workplace diversity fosters mutual respect among employees. Whether employees work in groups or teams comprised of co-workers with varied work styles, or colleagues who represent different cultures or generations, a synergistic work environment become the norm. Although an idyllic atmosphere may be difficult to achieve, employees nevertheless recognize the many strengths and talents that diversity brings to the workplace and they gain respect for their colleagues' performance.

Conflict Resolution

Conflict inevitably occurs in the work environment. However, employees who acknowledge others' differences often also find similarities, particularly when there are common goals -- production and quality. Respect for co-workers either reduces the likelihood of conflict or facilitates an easier road to conflict resolution. The ability to resolve workplace conflict minimizes potential liability for employee complaints that would otherwise escalate to formal matters, such as litigation. Workplace diversity preserves the quality of employees' relationships with their co-workers and their supervisors.

Business Reputation

Diversity in the workplace is important for employees because it manifests itself in building a great reputation for the company, leading to increased profitability and opportunities for workers. Workplace diversity is important within the

organization as well as outside. Business reputations flourish when companies demonstrate their commitment to diversity through aggressive outreach and recruiting efforts. An organization known for its ethics, fair employment practices and appreciation for diverse talent is better able to attract a wider pool of qualified applicants. Other advantages include loyalty from customers who choose to do business only with companies whose business practices are socially responsible.

Job Promotion

The importance of workplace diversity cannot be overstated when it comes to an organization's ability to reach markets in foreign countries. The appeal of global markets creates two kinds of opportunities for employees: opportunities for promotion and employee development. A global marketplace opens doors for employees with diverse language skills and multicultural understanding to build global profit centers. Employ-

ees interested in learning multinational business strategy and who are available for possible expatriate assignments may also find new and challenging career opportunities.

Increased Exposure

A diverse workplace offers more than exposure to employees from different cultures and backgrounds. Employees learn from co-workers whose work styles vary and whose attitudes about work varies from their own. This is particularly true for employees within multi-generational work environments. Traditional-generation workers learn new technology and processes from workers who belong to the tech-savvy Millennial generation. Likewise, Generation X employees learn from exposure to the assertive, go-getter work ethic typical of many Baby Boomers.

SOURCE: <http://smallbusiness.chron.com>

How tech tackled the construction industry's inefficiency in 2017

Continued from page 1

reach \$14 trillion by 2025. Regardless of the actual dollar figure today, construction is a lucrative business. However, construction is not renowned for its efficiency, with some reports suggesting that the industry is among the lowest in terms of productivity — and this is partly due to the lack of digitization.

According to McKinsey, some construction companies are adopting new digital tools to enhance their productivity, including 5D modeling and data capture from drones, but they tend to be the exception to the rule. "Most companies, however, have legacy systems and unique requirements for budgets, planning, and operations, so change is difficult," the report found.

Still, we saw a number of startups and investors push to tackle this perceived lack of efficiency in 2017.

Just last week, Navitas Capital, a VC fund focused entirely on construction and real estate investments, closed its second fund at \$60 million, with plans to invest in "high-growth" companies across a number of construction tech areas, including financial services, marketplaces, smart buildings, machine learning, and workflow solutions.

A quick peek back through 2017 reveals a number of tech investments across the construction spectrum.

Investments

Last month, Nashville-based Built Technologies raised \$21 million to "bring construction lending into the digital age." A week later, Palo Alto-based Buildup raised \$7 million for its cross-platform software aimed at helping contractors, developers, and property managers identify and fix tasks and issues related to a job — it's ultimately about bringing handwritten lists and

printed documents into a central cloud-based location.

"The construction industry lags behind other markets in the overall productivity of its workers," said Buildup investor TLV Partners' managing partner Eitan Bek. "Buildup addresses the longest phase of a construction project: building."

Elsewhere this year, "Airbnb for construction" startup EquipmentShare raised \$20 million to grow its marketplace for selling and lending equipment; Emagispace raised \$4.2 million for its modular building block technology; Belgian startup Aproplan raised around \$6 million for its "Salesforce for construction" platform; and BuildingConnected raised \$22 million to grow its bid procurement platform for building contractors.

Drones too have emerged as key tools in the construction industry, serving to automate, capture, and process imagery from sites using unmanned

aerial vehicles (UAVs). Menlo Park-based industrial drone company Kespry raised \$33 million last month from notable names such as Cisco Investments, Shell Technology Ventures, and Lightspeed Venture Partners.

And targeting the post-construction phase of building work, Zillow Group — the company behind a number of online real estate sites, including Trulia and Zillow — acquired New Home Feed to help builders market newly constructed properties.

When a lucrative business opportunity crosses paths with inefficiency, the landscape is often ripe for innovation and investment. In 2017, we saw some signs that the technology industry was pushing for its piece of the \$10 trillion pie.

SOURCE: venturebeat.com

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Access to Capital

Ivanka Trump calls for ensuring access to capital for women entrepreneurs

US President Donald Trump's daughter and his advisor Ivanka Trump called for closing the gender gap in workforce by providing women better access to capital and ensuring better representation in high-value industries. (Live updates)

She underlined the need for more progressive policies to address the stagnation which set in a decade ago in closing the gender gap. She also noted that women dominate those sectors of the economy which are undervalued financially.

Ivanka Trump was speaking at a session on the second day of Global Entrepreneurship Summit A(GES) on Wednesday.

The session on 'We can do it! Innovations in workforce development ad skills training' had Cherie Blair, Founder, Cherie Blair Foundation

for Women; Chanda Kochhar, Managing Director and CEO, ICICI Bank and Karen Quintos, Chief Customer Officer, Dell EMC as other panelists.

Telangana's Minister for Information Technology, Industries and Commerce KT Rama Rao was the moderator.

The speakers were unanimous that women need to be empowered through education, skill development and access to capital.

Ivanka Trump spoke about the inadequate representation of women in higher education fields in the US. Only 13 per cent of engineers and 20 per cent computer science professionals are women.

The White House advisor listed out the steps being taken by the Trump administration to help close the gender gap in fields of Science, Tech-

nology, Engineering and Math (STEM). Another initiative encourages successful entrepreneurs to mentor young men and women.

Describing technology as a greater driver of entrepreneurship, she said it was reducing barriers to start business and creating flexibility. "Technology offers tremendous opportunities to women entrepreneurs," she said.

Cherie Blair said inadequate access to capital is the biggest problem faced by women entrepreneurs. She also stressed the need for giving options to women and the support required in terms of policies and eco-system.

Chanda Kochhar was of the opinion that women should have confidence in their capabilities. She said women do not need special policies but only

required to be given an opportunity to prove themselves.

She explained how ICICI Bank is helping the women workers, especially young mothers and those who need to take care of their elderly parents by allowing them to work from home.

Referring to the strides India is making in women empowerment, she said there is no other country in the world where 40 per cent of banking sector is headed by women.

Quintos said while more women were joining the workforce, the numbers were not changing fast. She believes the environment was still conducive to women.

SOURCE: HT Media Limite

California Sub-Bid Request Ad

Guy F. Atkinson
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers
for:

Caltrans Contract 07-202124

Construction on State Hwy 710 in Los Angeles County
in and near Bell, Vernon and the City of Commerce

from 0.2 Mile South of Slauson Ave Overcrossing to 0.1 Mile North of Third St Overcrossing

Bids Tuesday, January 30, 2018

Description of Work, Services & Supply (but not limited to): PAVEMENT REHAB & BRIDGE WIDENING: Aggregate Base, Architectural Treatment Gunitite Finish, Biologist Services, Chain Link Railing (Various Sizes), CIDH (16"/87"/90") Concrete Piling, Concrete Barrier (Various Types), Construction Area Signs, Demolition, Drill & Bond Dowel, Drilled Piling, Electrical, Erosion Control, Fence/MBGR, Flatwork, Hazardous Waste Removal, HMA, Joint Seals, Furnish Laminated Panel Signs (Various Sizes), Landscape, LCB Rapid Set, Minor Concrete, Paving Supply, Pavement Marking, OHSS, Driven Piling, Polyester Concrete Overlay (Furnish/ Place), Precast Bridge Concrete, Precast Prestressed Concrete Girders (Various Sizes & Types), Rapid Setting Concrete, Rebar, 24" Reinforced Concrete Pipe, Rock Blanket, Furnish Single Sheet Aluminum Signs (Various Sizes) Structural Concrete, Street Sweeping, Structural Steel, Temporary Concrete Washout, Temporary Fiber Roll/ Gravel Bag Bern/Hydraulic Mulch/Hydroseed, Temporary Railing, Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$85,000,000

11% DBE Project Goal

****Lower Tier DBE participation is greatly encouraged****

Guy F. Atkinson

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.esteeming@atkn.com

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number, DBE cert # number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:

Please go to the Caltrans Contracts web site:
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-202124>

BART Matchmaking Session

The San Francisco Bay Area Rapid Transit District (BART)
invites you to a Matchmaking Session for
Contract No. 01RQ-150, Construction of
Hayward Maintenance Complex Project – Central Warehouse

The Session will be held on Tuesday, January 9, 2018, from 3:30 to 6:00 p.m. at the Hayward Yard, 1029 Whipple Road, Hayward, California.

The total estimated cost of the Contract is \$46 Million to \$54 Million. The Contract is subject to BART's Disadvantaged Business Enterprise (DBE) Program. A DBE participation goal of 26% was set for the total Bid price excluding any allowance and option Bid items, if applicable.

The Scope of Work of the Contract includes demolition work, site and civil work, structural, architectural, and mechanical work, electrical and communications work, furnishing and installing industrial equipment, testing and commissioning work, and landscaping work, among others. Relevant Contract documents may be accessed through the procurement site by going to the following link: <https://www.bart.gov/about/business/procurement>. Please pay special attention to the "Invitation to Bid."

For any procurement related inquiry, please contact Mr. Sunni Gunawardena, District's Principal Contract Administrator, at SGunawa@bart.gov or (510) 464-6550. For any questions related to the District's equity programs, please contact Ms. Aileen Hernandez, Senior Contract Compliance Analyst, at gghernan@bart.gov or (510) 464-6564.

To RSVP for the Matchmaking Session and obtain a copy of a "Company Profile form," please contact Lupe Serrano at lupe@llusterassociates.com or (510) 303-7587.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 680 CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA, IN FREMONT, FROM 0.15 MILE SOUTH OF SCOTT CREEK ROAD UNDERCROSSING TO AUTOMALL PARKWAY OVERCROSSING,

**Contract No. 04-3G6034,
Federal Aid Project No. ACIM-680-1(081)E,
Disadvantaged Business Enterprise Goal
Assigned is 12%**

OWNER:

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: January 10, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, K-RAIL SUPPLIER, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, ROADWAY EXCAVATION, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, STRUCTURAL BACKFILL, STRUCTURAL EXCAVATION, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING, TRAFFIC CONTROL MATERIAL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, WATERPROOFING, STREET SWEEPING, EROSION CONTROL MATERIAL, FURNISH PRECAST CONCRETE DECK UNIT, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, STRUCTURE CONCRETE, RETAINING WALL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Hathaway Dinwiddie

REQUEST FOR QUALIFICATIONS & BIDS
SOMA HOTEL
100 Channel Street, San Francisco, CA

Hathaway Dinwiddie has been selected as the General Contractor for the SOMA Hotel project, a new 17-story building with 250 hotel guest rooms, meeting rooms, lobby and restaurant café at ground floor, rooftop community space with bar and hotel support facilities. The structure comprises a 3-story podium structure containing public and back of house spaces and a 14-story tower structure containing guest rooms and suites.

The Office of Community Investment and Infrastructure (OCII) has established a subcontracting and supplier participation goal for this project at 50% with first consideration for San Francisco-based LBEs, MBEs, WBEs and SBEs. We are currently requesting qualifications/bids for the following trades:

MANLIFT	TOWER CRANE
SURVEY & LAYOUT	ELEVATORS
FIRE SPRINKLERS	HVAC + CONTROLS
ELECTRICAL	PLUMBING

To obtain bid documents, email Project Manager, Alex Ojeda (ojedaa@hdcco.com) and Preconstruction Manager, Sam Mesikepp (mesikepps@hdcco.com). For questions regarding subcontracting goals, email Workforce Diversity Administrator, Leticia Avalos (avalos@hdcco.com).

HATHAWAY DINWIDDIE CONSTRUCTION COMPANY
275 Battery Street, Suite 300 • San Francisco CA 94111
Phone 415-986-2718 • Fax 415-956-5669
An Equal Opportunity Employer

Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: David Kennedy
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE / MBE / WBE / Labor Surplus Area Firms SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

Rubber Dam No. 3 Fishway Construction and Fabric Replacement
ACWD Project No. G-G43.03B, Job 21083
Owner: Alameda County Water District
Engineers' Estimate: \$9,780,000.
BID DATE: January 10, 2018 @ 3:00 PM

Items of work include but are not limited to: SWPPP, Signs, Site Security, Erosion Control, Hazardous Material Control, Dewatering, Anode Well, Cast-In-Place Reinforced Concrete, Misc. Metal Work, Chain-Link Fence & Gate, Shoring, Fiber Optic Work, Electrical and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
An Equal Opportunity Employer

REQUEST FOR DVBE & SBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**Fremont Access Road,
ECE Parking Lot & Sidewalk Repairs**
Dept. of Education CA School for the Deaf &
CA School for the Blind
State of California – Dept. of General Services
Fremont, CA - Project No. 138450
BID DATE: January 9, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Electrical, Survey, Striping, Signage, Landscape & Irrigation, Base Rock, Asphalt, Temporary Fencing, Sidewalk Underdrains, Parking Bumpers, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE & SBE Participation. Plans & Specs are available for viewing at our office.

WESTERN ROOFING SERVICE

We are requesting quotations from subcontractors, as well as qualified and certified DVBE subcontractors and suppliers for the following project:

Shell & Core Improvements – 1235 Mission Street
Scope 2: Roof 2
SFUSD Project No. 11860.2
San Francisco, CA
BID DATE: January 4th, 2018 • BID TIME: 2 PM

Trades Needed:
HVAC work, carpentry, drywall, roof demo/asbestos abatement, plumbing

WESTERN ROOFING SERVICE
15002 Wicks Blvd • San Leandro, CA 94577
(510) 686-4951 • (510) 357-1160 Fax
Contact: Wayne Robert
We Are an Equal Opportunity Employer

WESTERN ROOFING SERVICE

We are requesting quotations from subcontractors, as well as qualified and certified DVBE subcontractors and suppliers for the following project:

Shell & Core Improvements – 1235 Mission Street
Scope 3: Roofs 1 & 3
SFUSD Project No. 11860.3
San Francisco, CA
BID DATE: January 4th, 2018 • BID TIME: 3 PM

Trades Needed:
Roof Vacuum, sheet metal fabrication, asbestos abatement

WESTERN ROOFING SERVICE
15002 Wicks Blvd • San Leandro, CA 94577
(510) 686-4951 • (510) 357-1160 Fax
Contact: Wayne Robert
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Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:
THE CONSTRUCTION OF HAYWARD MAINTENANCE COMPLEX CENTRAL WAREHOUSE - BART #01RQ-150
Bids: 01/23/2018 @ 2 pm

The work in this contract includes but is not limited to: Demolition; Asbestos Abatement; Concrete; Rebar; Gypsum Cement Underlayment; Non-Shrink Grout; Concrete Unit Masonry; Metal Fabrications; Metal Stairs; Metal Railings; Decorative Metal; Struct Stl Framing; Cold-Formed Metal Framing; Rough Carpentry; Wood Casework; Plastic Paneling; Fiberglass Reinforced Gratings; Thermal & Moisture Protection; Radiant Heating Rigid Insulation; Vapor Retarders; Standing-Seam Metal Roof Panels; Metal Wall Panels; Flashing & Sheet Metal; Firestopping; Metal Drs/Frms; Access Doors & Panels; Overhead Coiling Doors; Alum-Framed Entrances & Storefronts; Door Hardware; Glazing; Drywall; Tile; Acoustical Panel Ceilings; Resilient Base & Accessories; Resilient Tile Flooring; Static Dissipative Resilient Flooring; Resilient Athletic Flooring; Resinous Flooring; Tile Carpeting; Painting; Chemical Resistant Coatings; Bldg Specialties; Loading Dock Equipment; Residential Appliances; Industrial Equipment; Site Furnishings; Metal Bldg; Hydraulic Elevators; Plumbing; Fire Sprinkler Systems; HVAC, Electrical; Communication Systems; CCTV & Fire & Alarm Systems; Underground Utilities; Asphalt & Concrete Paving; Concrete Curbs, Gutters & Walks; Pavement Markings; Traffic Barriers; Chain Link Fences/Gates; Planting & Irrigation.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.
We are an Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified certified SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:
Rubber Dam No. 3 Fishway Construction & Fabric Replacement, Fremont
Bids: January 10, 2018 @ 2pm
Alameda County Water District,
Project GG43.03B / Job 21083

DEMOLITION; HDPE PIPE/FITTINGS; CONCRETE FORMWORK; CIP CONCRETE; MANHOLE PRECAST VAULTS; METAL FABRICATIONS; METAL RAILINGS/GRATINGS; PAINTING & COATING; SIGNAGE; SLIDE GATES; PLUMBING; PIPES FOR PLUMBING PIPING & EQUIPMENT; HANGERS & SUPPORTS; INTEGRATED AUTOMATION; CONTROLS/INSTRUMENTATION; ELECTRICAL; CATHODIC PROTECTION; INTERIOR/EXTERIOR LIGHTING; EARTHWORK; CHAIN LINK FENCES/GATES; VALVES; SUBDRAINAGE; HYDRAULIC TRASHRAKE; DAVIT CRANE; ANODE WELL; SHEET PILE SHORING; RIP-RAP; SWING, WEIR & SLIDE GATE EQUIPMENT; FISH LADDER CONTROL CABINET; FIBEROPTIC WORK

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

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California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-3G6034

Pavement Rehabilitation and Ramp Metering STATE HIGHWAY 680 IN ALAMEDA COUNTY, IN FREMONT, FROM 0.15 MILE SOUTH OF SCOTT CREEK ROAD UNDERCROSSING TO AUTOMALL PARKWAY OVERCROSSING.

Bid Closing Date: January 10, 2018 @ 2:00 PM

DBE GOAL: 12%

We Encourage All DBEs To Attend The Mandatory Prebid Meeting Scheduled On November 15, 2017 At 10:00 A.M. In Order To Meet The B&W Team At The Caltrans Pleasanton Construction Office, 5675 B Gibraltar Dr., Pleasanton, Ca 94588.

CONTACT:

Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including Certified DBE firms for all items of work, including but not limited to:

Lead Compliance Plan, Progress Schedule, Construction Area Signs, Traffic Control System, Temporary Traffic Devices, Temporary Traffic Stripe (Paint), Temporary Railing (Type K), Prepare SWPPP, Storm Water Sampling And Analysis Day, Storm Water Annual Reports, Street Sweeping, Temporary Erosion Control Measures (Check Dams, Fiber Roll, Protect Inlets, Etc.), Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Treated Wood Waste, Temporary High Visibility Fence, Clearing And Grubbing, Structure Excavation, Structure Backfill, Pervious Backfill Material (Retaining Wall), Aggregate Base, Aggregate Subbase, Lean Concrete Base, Lean Concrete Base Rapid Set, Crack & Seal Existing PCC Pavement, Crack Treatment, Replace Asphalt Concrete Surfacing, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Geosynthetic Pavement Interlayer, Place Hot Mix Asphalt Dike, Tack Coat, Remove Asphalt Concrete Pavement, Remove Asphalt Concrete Dike, Cold Plane Asphalt Concrete Pavement, Precast Jointed Concrete Pavement, Individual Slab Replacement (RSC), Furnish Piling, Drive Pile (Class 90), 60" Cast In Drilled Hole Concrete Pile (Sign Foundation), Structural Concrete Retaining Wall, Structural Concrete, Minor Concrete, Fractured Rib Texture, Joint Seal, Bar Reinforcing Steel, Furnish Sign Structure (Truss), Remove Sign Structure, Underground Storm Drain Systems – Reinforced Concrete Pipe, Remove Concrete Channel, Culvert Slurry Cement Backfill, Sand Backfill, Concrete (Gutter Lining), Rock Slope Protection, Rock Slope Protection Fabric, Minor Concrete, Minor Concrete (Brushed Concrete), Frame & Grate, Remove Pavement Marker, Pavement Marker (Retroreflective), Barrier Marker, Object Marker, Remove Roadside Sign, Panel, Relocate Roadside Sign, Furnish Aluminum Sign Panels, Retroreflective Sheeting, Metal (Barrier Mounted Sign), Roadside Sign (One And Two Post), Midwest Guardrail System (Wood Post), Vegetation Control (Minor Concrete), Transition Railing, End Anchor Assembly, Alternative In Line Terminal System, Concrete Barrier, Remove Guardrail, Thermoplastic Pavement Marking (Enhanced Wet Night Visibility), Two Component Paint Traffic Stripe, Thermoplastic Traffic Stripe, Rumble Strip, Maintaining Existing Traffic Management System Elements During Construction, Modifying Existing Electrical System, General Trucking and Bulk Asphalt Oil Supply.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

Balfour Beatty Infrastructure Inc.

9800 S Meridian Blvd Suite 250, Englewood, CO 80112 • Phone: (720) 643-2292

Balfour Beatty Infrastructure, Inc. (BBI) is soliciting proposals from all interested contractors for architectural (platform demolition, public art relocation and installation, specialty signing, high performance coatings, canopy glazing, glazed windscreens, platform seating, trash cans, railing and guardrails, platform toppings, and platform lighting), plumbing, roadway, sewer, electrical, traffic signals, survey, traffic control, hazardous materials transportation and disposal, and trucking subcontract work associated with the **UCSF Platform and Track Improvement Project** currently advertised by **San Francisco Municipal Transportation Agency (SFMTA) in San Francisco, California.**

For this project, a goal for Local Business Enterprise (LBE) participation has been established. Subcontractors meeting project goals for LBE criteria may be given preference in order to meet these goals.

If interested in submitting a bid in any of these categories, please email railbids@bbi.us for a link to the specifications and plans.

All questions or clarifications with respect to the inquiry can be addressed to Kelsey Chiarelli by email at kchiarelli@bbi.us or by phone at 720-737-4390.

Proposals must be submitted no later than 1/10/2018 at 4:00 PM PST to railbids@bbi.us

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
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Call 1-800-800-8534
or visit us at www.sbeinc.com



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

02-4G5504 - Reconstruct with HMA and PCC, Widen Structure and Upgrade Rails In Siskiyou County And Near Dunsmuir From Sacramento River Bridge To 0.6 Mile South Of North Mount Shasta Underpass

Bid Closing Date: February 7, 2018 @ 2:00 PM

DBE GOAL: 10%

CONTACT:

Robert Rosas
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT PAVING
- BRIDGE DEMOLITION
- CONCRETE BARRIER
- CONCRETE PAVING
- CONCRETE MATERIALS – CURE, DOWELS, ETC
- CONCRETE STRUCTURES
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING/ROADWAY EXCAVATION
- ELECTRICAL
- EROSION CONTROL – PERMANENT AND TEMPORARY
- GRINDING (COLD MILL)
- METAL BEAM GUARD RAIL (MBGR),
- MINOR CONCRETE
- PILING
- ROADSIDE SIGNS
- RUMBLE STRIP
- SCHEDULE DEVELOPER
- SIGN STRUCTURES
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- SWPPP/WPC
- SAW AND SEAL
- TRAFFIC CONTROL
- AGGREGATES SUPPLY – AGGREGATE BASE, RAW AGGREGATES, ETC.
- TRUCKING
- ASPHALT OIL
- JUST-IN-TIME TRAINING
- SERVICE PATROL VEHICLE
- WATER TRUCK

For the complete list of the Actual Project Bid Items go to:
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=02-4G5504>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

**Contract No. 04-4G8504
Replace Pedestrian Overcrossing
FOR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN
PACIFICA AT THE SAN JOSE AVENUE PEDESTRIAN OVERCROSSING**

Bid Closing Date: January 24, 2018 @ 2:00 PM

DBE GOAL: 13%

CONTACT:

Robert Rosas
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT PAVING
- BRIDGE DEMOLITION
- CLEAR & GRUB
- CONCRETE MATERIALS – CURE, DOWELS, ETC
- CONCRETE STRUCTURES
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING/ROADWAY EXCAVATION
- ELECTRICAL
- EROSION CONTROL – PERMANENT AND TEMPORARY
- FENCE
- GRINDING (COLD MILL)
- LANDSCAPING
- METAL BEAM GUARD RAIL (MBGR),
- MINOR CONCRETE
- NOISE MONITORING
- REBAR
- ROADSIDE SIGNS
- SCHEDULE DEVELOPER
- SHUTTLE SERVICE
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- STRUCTURE CONCRETE
- SWPPP/WPC
- TRAFFIC CONTROL
- AGGREGATES SUPPLY
- TRUCKING
- JUST-IN-TIME TRAINING
- WATER TRUCK

For the complete list of the Actual Project Bid Items go to:
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8504>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

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(Proof of Publication will be included for all)

3 for 1

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Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

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California Sub-Bid Request Ads



Shimmick Construction Company Inc.
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

SBE, MBE, WBE, LSA Subcontractor/Supplier Bids Requested For:
Alameda County Water District
Rubber Dam No. 3 Fishway Construction and Fabric Replacement
Project No. G-G43.03B Job 21083
BID DATE: January 10, 2018 at 3:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified SBE, MBE, WBE, LSA Subcontractor and Supplier Quotes on: Demolition/Removals, Anode Well, Concrete Pumping, Reinforcing Steel, Grouted Rip-Rap, Field Instrumentation, Misc. Metals Furnish & Install, Security Fence & Gates, Fish Ladder Control Cabinet & Commissioning Test, Fiberoptic Work, Electrical & Controls, Sheet Piling Supply, Concrete Supply, Swing, Weir & Slide Gate Equipment, Trash Rack Equipment, Crane Equipment

Please contact Jamie Helmick at jhelmick@shimmick.com for access to plans and specifications.

Subcontractors and Suppliers interested in this project may contact Drew Weichert by email at dweichert@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Subs

Concrete Barrier, Concrete Structures, Electrical, Fencing, Landscaping/Irrigation, Minor Concrete, PCC Paving, Asphalt Paving, Lean Concrete Base, Cold Plane Asphalt, Striping/Signs, Aluminum Signs, CIDH Pile, Soil Nail Walls

Vendors

Trucking, Rebar, Asphalt, Concrete, Traffic Control Materials, Aluminum Signs, Class 3 Aggregate Base, Lean Concrete Base, Lean Concrete Base Rapid Setting

FOR CONSTRUCTION ON STATE HIGHWAY IN LOS ANGELES COUNTY IN AND NEAR CARSON ON ROUTE 110 FROM 0.2 MILE NORTH OF TORRANCE BOULEVARD UNDERCROSSING TO 190TH STREET UNDERCROSSING AND ON ROUTE 405 FROM MAIN STREET UNDERCROSSING TO 190TH STREET UNDERCROSSING

In District 07 On Route 110, 405

Contract No. 07-293704 Federal-Aid Project ACIM-X037(199)E

DBE Goal 13%

BID DATE January 23, 2018 @ 2:00 p.m.

Sub & Vendor Scopes and Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

Thriving While Black: The Top 10 Cities For Black Businesses In The U.S.

Continued from page 1

to 4.5 percent and the Atlanta Metropolitan Black Chamber of Commerce.

4. Washington/Arlington and Alexandria, Virginia: The "urrea" touted the highest median income for Black residents nationwide, the highest growth rate of startups (measured by number of employees) over the last five years and the support of "National Black Chamber of Commerce, the Northern Virginia Black Chamber of Commerce and BizLaunch, an entrepreneurship program."

5. Savannah, Georgia (up from sixth place): Savannah's rich jazz legacy attracts tourism, which has bolstered much of the Black business ownership in the oceanside city.

6. Baton Rouge, Louisiana (up from seventh place): Baton Rouge's petrochemical industry has driven much of its business, as it has the "4th largest refinery in the US and 10th largest in the world."

7. Durham, North Carolina (down from fifth place): "Several accelerators, co-working spaces, and entrepreneurial convening places" boosted Durham's thriving Black business communi-

ty, which has contributed to the city's significant decrease in unemployment (from 6.1 percent to 3.8 percent).

8. Baltimore/ Towson, Maryland: Although the city took a financial hit with the loss of many manufacturing jobs, the survival of small businesses has increased in the last five years.

9. Miami/ Fort Lauderdale/ Pompano Beach, Florida (up from 10th place): The trifecta that keeps this metro area in the top ten included an increase in median annual income (\$16,091 to \$23,309), a decrease in the cost of living and a decrease in unemployment (5.7 percent to 4.2 percent).

10. Richmond, Virginia (down from ninth place): With the "2nd highest average annual revenues for black-owned businesses," Richmond's history of Black entrepreneurship secured its inclusion on the updated list. position. "The Jackson Ward neighborhood is commonly referred as 'the birthplace of Black capitalism' and is considered the second 'Black Wall Street,' after the Greenwood district in Tulsa, Oklahoma," HuffPo wrote.

SOURCE: blackamericaweb.com

An Open Letter to the Next Mayor of San Francisco: Confront Gentrification

Continued from page 1

this year, Bloomberg crunched the numbers and found that the income gap between the richest and poorest San Franciscans was the highest of any city in the country.

The rent for a one bedroom apartment in San Francisco now averages a breathtaking \$3,390 per month – meaning that a \$40,000 annual income won't even cover the cost of housing, much less buy food, pay PG&E, etc. At that level of gentrification, it's effectively impossible for an artist, an entry-level nonprofit worker or a single mom working in retail to live in this city. Even people with what should be good jobs, like nurses and teachers, struggle to keep a roof over their heads.

City officials have pushed to increase housing construction, with some success. According to a recent report, as of last month over 5,000 units were under construction, with some 64,000 "in the pipeline." Of course, there's no guarantee all those pipeline units will actually get built. Worse, that 64,000 unit total includes only 5,600 affordable rentals – and again, we're a long way from knowing they'll all get built.

The gentrification crisis has accelerated the decline of San Francisco's Black population, which dropped from 13.4 percent of city residents in 1970 to just six percent in 2016. The city is losing Latinos too, at the rate of about 1,700 per year, even as our overall population increases.

The next mayor of San Francisco must confront the reality that the very character of our city is at risk. This famously diverse and eccentric place – that once spurred comments like, "North America used to be tilted, and everything loose rolled to

San Francisco" – can't be that if only people with incomes well into six figures can afford to live here. We need aggressive, creative strategies to get more affordable housing and save what we're losing, and quickly.

But San Francisco's crisis goes beyond just housing. That river of tech money that sent housing costs soaring somehow hasn't found its way into the city treasury. Astonishingly, "emergency" fee increases at city parks and other facilities, implemented seven or eight years ago to cope with recession-induced revenue losses, have never come back down. For example, the cost for an adult to swim in a city pool was \$4 in 2009. Now it's \$6, a 50 percent increase. Fees for kids, low-income residents, and monthly passes are lower, but have also risen, as have fees at all sorts of city facilities.

\$6 may not sound like much, but for that single mom trying to make do on \$40,000 a year, it's prohibitive.

San Francisco has come to epitomize the opening of Dickens' A Tale of Two Cities: "It was the best of times, it was the worst of times." San Francisco is awash in personal and corporate wealth, but while that mass of cash has fueled rampant displacement and gentrification, it mostly hasn't trickled down to the city services on which working families depend. We urgently need a serious rethinking of the city's tax structure to tap into that wealth and put it to work for those without high-paying tech jobs.

The next mayor of San Francisco must recognize the magnitude of this crisis, and that business as usual cannot be an acceptable option.

SOURCE: <http://greenlining.org>

Visit www.sbeinc.com to download a PDF version of the latest *SBE Newspaper* and *SBE Daily Newsletter*

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378669-00

Fictitious Business Name(s):

1. Beautiful You
2. Single Mom and the City
 Address
275 5th Street, San Francisco, CA 94103
 Full Name of Registrant #1
Takiyah Smith
 Address of Registrant # 1
2665 Geneva Avenue #423, Daly City, CA 94014

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/28/17**

Signed: **Takiyah Smith**

This statement was filed with the County Clerk of San Francisco County on **11/28/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
11/28/17

12/21/17 + 12/28/17 + 1/4/18 + 1/11/18

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378618-00

Fictitious Business Name(s):

Edw Lee Hammack Architect
 Address
3687 Folsom Street, San Francisco, CA 94110
 Full Name of Registrant #1
Edw. Lee Hammack
 Address of Registrant #1
3687 Folsom Street, San Francisco, CA 94110

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/1/1998**

Signed: **Edw. Lee Hammack**

This statement was filed with the County Clerk of San Francisco County on **11/22/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
11/22/17

11/30/17 + 12/7/17 + 12/14/17 + 12/21/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378769-00

Fictitious Business Name(s):

Golden Legal
 Address
One Sansome Street, 35th Floor, San Francisco, CA 94104
 Full Name of Registrant #1
Ameer Aziz
 Address of Registrant # 1
601 Brooklyn Ave #302, Oakland, CA 94606

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/1/2017**

Signed: **Ameer Aziz**

This statement was filed with the County Clerk of San Francisco County on **12/4/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
12/4/17

12/7/17 + 12/14/17 + 12/21/17 + 12/28/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378995-00

Fictitious Business Name(s):

Khan Toke Thai House
 Address
5937 Geary Blvd, San Francisco, CA 94121
 Full Name of Registrant #1
Phairatwetchaphan, LLC (CA)
 Address of Registrant # 1
5937 Geary Blvd, San Francisco, CA 94121

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2017**

Signed: **Nuttarat Pornkanjanavong**

This statement was filed with the County Clerk of San Francisco County on **12/1/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
12/14/17

12/21/17 + 12/28/17 + 1/4/18 + 1/11/18

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378740-00

Fictitious Business Name(s):

Psychokinetic LLC
 Address
148 Otsego Avenue, San Francisco, CA 94112
 Full Name of Registrant #1
Psychokinetic LLC (CA)
 Address of Registrant # 1
148 Otsego Avenue, San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/26/17**

Signed: **Matthew Homier, Manager**

This statement was filed with the County Clerk of San Francisco County on **12/1/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
12/1/17

12/7/17 + 12/14/17 + 12/21/17 + 12/28/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378863-00

Fictitious Business Name(s):

R.Z. Situ Construction Company
 Address
261 Capistrano Avenue, San Francisco, CA 94112
 Full Name of Registrant #1
Rong Zhi Situ
 Address of Registrant # 1
261 Capistrano Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08/24/1998**

Signed: **Rong Zhi Situ**

This statement was filed with the County Clerk of San Francisco County on **12/08/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
12/08/17

12/21/17 + 12/28/17 + 1/4/18 + 1/11/18

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378853-00

Fictitious Business Name(s):

SF / SPA
 Address
738 Larkin Street, San Francisco, CA 94109
 Full Name of Registrant #1
Elizabeth Hilton
 Address of Registrant # 1
9851 Bolsa Ave SPC 188, Westminster, CA 92683-6644

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/1/2017**

Signed: **Elizabeth Hilton**

This statement was filed with the County Clerk of San Francisco County on **12/7/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
12/7/2017

12/14/17 + 12/21/17 + 12/28/17 + 1/4/18

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378391-00

Fictitious Business Name(s):

Leo Pride Designs
 Address
3618 Lyon Avenue, Oakland, CA 94601
 Full Name of Registrant #1
June Areesa Lee
 Address of Registrant #1
3618 Lyon Avenue, Oakland, CA 94601

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/10/2017**

Signed: **June Areesa Lee**

This statement was filed with the County Clerk of San Francisco County on **11/10/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
11/10/17

11/16/17 + 11/22/17 + 11/30/17 + 12/7/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0378578-00

Fictitious Business Name(s):

25th-At-California LLC
 Address
2595 14th Avenue, San Francisco, CA 94127
 Full Name of Registrant #1
25th-At-California LLC (CA)
 Address of Registrant #1
2595 14th Avenue, San Francisco, CA 94127

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/11/2017**

Signed: **Gregory Bazelyansky**

This statement was filed with the County Clerk of San Francisco County on **11/21/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/21/17

11/22/17 + 11/30/17 + 12/7/17 + 12/14/17

Public Legal Notices

Candlestick Point/Hunters Point Shipyard Phase 2 - in San Francisco

CP/HPS2 Infrastructure and Land Development Professional Consultants RFQ

Consultants directly contracted with the Owner (Civil Engineer) and Consultants to Civil Engineer (including Landscape Architect, Surveyor, JT Consultant, etc) are requested to submit Statements of Interest and Qualifications for Professional Services to prepare and refine design documents for infrastructure improvements for the Candlestick Point and Hunters Point Shipyard Phase 2 Redevelopment Projects (CP/HPS2). As a result of this RFQ, a pool of qualified Civil Firms and Consultants will be placed on a "Shortlist" for future work, and a full Request for Proposals will be solicited to the Shortlist for contract awards. No Contract Award will be made as a result of this RFP.

For more information, please visit:

Architects and Engineers:

City's OCA website:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=12607>

Consultants and Professional Services:

City's OCA website:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=12608>

Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting:

January 4, 2018 @ 3:00 PM
1 Sansome Street, Suite #3200
San Francisco, CA 94104

Proposals must be submitted
January 18, @ 2:00 PM (PST).

DEPARTMENT OF MOTOR VEHICLES (DMV)

DMV Salinas Roof Replacement Project No. 17-303

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment and travel necessary for the removal of the existing asbestos containing roofing system and installation of a new polyvinyl-chloride (PVC) roof system at the Salinas DMV field office.

Contractor must possess a valid C39 contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). In addition, the bidder shall either possess a valid C22 contractor license issued by the CSLB or a valid ASB Certification issued by the CSLB that is registered with the Department of Industrial Relations (DIR), Division of Occupational Safety and Health (DOSH), to perform asbestos abatement work, or subcontract out asbestos abatement work to a subcontractor that processes either a valid C22 Contractors license issued by the CSLB or both a valid C39 contractor license issued by the CSLB and valid ASB Certification issued by the CSLB that is registered with the DIR, DOSH. Successful bidder shall furnish a Payment Bond, must pay prevailing wages, and meet DVBE requirements. (Estimate: \$200,000,00)

A mandatory pre-bid conference is scheduled at **10:00 a.m. on 01/03/2018 at the Salinas DMV field office (meet at the flagpole), located at 260 East Laurel Drive, Salinas, CA 93906** for the purpose of discussing concerns regarding this IFB.

Bid Opening: Wednesday, January 24, 2018 @ 2:00 p.m.

This invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.caleprocure.ca.gov> or <http://www.dgs.ca.gov>.

12/14, 12/21/17
CNS-3080327#

SMALL BUSINESS EXCHANGE